



Visitor Services Supervisor Box Office Recruitment Pack June 2022

Responsible to: Visitor Services Manager

Responsible for: Duty Managers, Event Assistants, Operations team,
Marketing team

Key Contacts: Business Development Team, Catering, Creative, Finance,
site operational and Production teams across the Albany, Deptford Lounge
and Canada Water Theatre

Contract: Permanent

Hours: 21 hours per week; intended as 3pm to 6pm Tuesday to Friday plus
an additional 9 hours distributed across evenings and weekends as dictated
by the events calendar. Additional casual shifts available as overtime by
arrangement

Salary: £22,984 per annum, pro-rata, LLW (equivalent to £17,238)

Benefits: 25 holiday days per annum (pro-rata), stakeholder pension
scheme, complimentary tickets to Albany performances, Albany CaffA
discount, access to interest free bike (Cycle2Work scheme) or season ticket
loans, training and development opportunities



The Albany Values

1. Open and welcoming

We foster an inclusive space, both physically and culturally, where anyone can feel welcome and heard.

2. A home for ideas, creativity and action

Everyone has the potential to be creative. We believe that creativity can make real change for individuals and on urgent issues around social justice and the climate crisis.

3. A connector of people

We put our communities at the heart of any process. We share our knowledge to shape change and create something better for everyone.

4. Responsive and flexible

We're co-operative, willing to listen and adjust our approach according to the task in hand. We love seeing amorphous ideas become reality.

5. Committed to representing the extraordinary creativity and diversity of Deptford and Lewisham

We are deeply rooted in Lewisham and South East London. We advocate for its residents, representing the diversity of our borough and the voices of Black and Global Majority people

6. Adventurous and ambitious

We believe that a sense of adventure is essential to achieving our vision. While we are rigorous in our approach and celebrate our successes we're not afraid to try something new.

How to Apply

Applications must be submitted via the online platform by 12 Noon, 18 July

Interview date 2/3 August 2022, at the Albany

Start date 30 August 2022

For more information about the Albany please visit our website www.thealbany.org.uk.

The Albany believes in fair recruitment. We will ensure everyone who wants to be a part of the Albany has the resources and confidence to apply. Feel free to contact us online, over the phone or in person if you need further assistance, or require the recruitment pack or application in a different format.

Recruitment contact: Ceri Payne,
The Albany, Douglas Way Deptford, SE8 4AG
T 020 8692 0231 ext.206; E vacancies@thealbany.org.uk

Our Hiring Policy

The Albany aims to encourage a culture where people can be themselves and be valued for their strengths and we want our team to represent the same diversity of audiences and artists we welcome into our venues every day. We are keen to hear from a diverse range of candidates from all backgrounds drawing on different perspectives, experience and knowledge. We particularly want to encourage people who have lived experience of the Black and ethnically diverse communities we serve. The Albany will offer an interview to anyone who identifies as a D/deaf or disabled person who meets the essential criteria.

We have a dynamic and flexible internal culture that gives employees control over the way they work and supports wellbeing. We will be as flexible as we possibly can be with supporting staff to balance their work and their personal lives. Some of our roles ask staff members to work at evenings or weekends, for example attending events or meetings. If this is a challenge for you, please do not be put off from applying for the role. We are keen to have a conversation to find practical solutions to meet candidates' own situations whilst meeting the needs of the organisation.

We welcome feedback about how you found your recruitment journey with us at vacancies@thealbany.org.uk.

About the Albany

Based in the heart of Deptford, the Albany is a performing arts centre that exists to inspire, develop and support creativity in South East London. With a year-round programme of events including music, theatre, spoken word and family performance, the Albany directly shapes activity to the needs of the local community and invites new ways to get involved with arts and culture. With four performance spaces and a range of rehearsal space, meeting rooms and offices for community and creative businesses the arts centre also delivers award-winning programmes for young creatives and adults over 60 at risk of isolation.

Working closely with a number of partners, the Albany is driven by a commitment to collaboration with the community and artistic excellence in order to expand the ways in which people engage with creativity as part of their daily lives. Last year, 80,732 people attended performances or took part in projects at the Albany, and a further 100,239 attended community events.

The Albany is a registered charity and social enterprise, with over half our budget coming from earned income activity (hires, food and beverage, ticketing, etc.). The Albany has 26 resident organisations based in the building, and manages and programmes Deptford Lounge and Canada Water Theatre on behalf of Lewisham and Southwark Councils. It is co-lead of the national Future Arts Centres network and lead partner of the Family Arts Campaign.





Purpose of the post

As a key member of the Visitor Services team, you will be the first point of contact for the Albany's broad range of visitors, providing outstanding customer care to all. You will supervise the Albany Box Office function: liaising with customers, companies and colleagues. You will be a lead for the team's Spektrix administration alongside the Visitor Services Manager: putting events on sale, handling ticketing demands and maintaining accurate customer data. You will integrate with the Marketing team on visitor communications, from initial booking to physical or digital visit and subsequent evaluation.

Extensive Spektrix training will be provided throughout the induction period for this role at the end of which the post-holder will be expected to train others and manage systems and processes independently.

This is an excellent opportunity for someone with a keen interest in ticketing, events and visitor experience to apply and further develop their skills within a community venue of national significance.

Main Objectives

- Provide informed and outstanding customer care every time to every individual
- Supervise and take active ownership of the Albany Box Office function
- Act as Spektrix Champion for the Visitor Services team
- Sell tickets and promote events, maximising each sales opportunity
- Set and attain sector-leading service levels and procedures across the Visitor Services team
- Maintain precision and clarity in the Box Office systems and processes



Key Responsibilities

- **Communication:** Maintain relationships with our Audiences by responding to incoming enquiries by telephone, email, online and in person. Anticipate and respond to potentially difficult conversations to resolve any conflict or miscommunication before it reaches a complaint
- **Ticketing:** Be the Visitor Services Spektrix Champion to sell tickets; manage complimentary ticket allocations; set up sales report schedules; create offers and perform Spektrix administration, management and reporting. Upsell promotions and cross-sell events as applicable. Maintain accurate customer data, sales figures, financial and marketing records. Actively promote group sales and manage bookings, including invoicing
- **Event Box Office:** Manage guest lists; access reports; ticket scanners; greeting audiences; selling walk-ups;
- **Administrative Support:** direct phone calls and emails to shared inboxes efficiently and confidently, take a lead in creating data sharing agreements and reporting on audience data

Work within the Visitor Services Team to:

- Welcome visitors in an informative and courteous manner, logging and referring relevant comments or complaints to colleagues as appropriate
- Distribute, action and log email, telephone and in-person enquiries
- Confidently lead on Reception emergency procedures, e.g. evacuation, incidents
- Be the knowledge on all Albany facilities and sites, forthcoming events, promotions and internal updates
- Process room bookings and associated payments on Artifax

- Ensure strict adherence to Data Protection and financial procedures
- Research new audiences in collaboration with the marketing team
- Provide training on systems to colleagues and supervise trainees as required
- Ensure the Box Office, Foyer and communal areas are well-presented and fully stocked with relevant promotional material and accurate information for visitors
- Manage maintenance and IT fault reports and liaise appropriately with colleagues
- Be aware of building security and report any unusual behaviour immediately
- Be accountable for all monies banked on shift and ensuring the secure storage of all valuables in the Reception area





Other Duties:

- Assist with general administration, data collection and research as required
- Assist the Duty Management team with day-to-day building operations as required
- Attend meetings and training as directed
- Keep up to date with key software developments, usage and special projects
- Lead by example, exemplifying the values of the organisation and good practice
- Uphold the Albany's objectives at all times, including contributing to the delivery of business contracts, organisational mentoring, venue management and contract delivery at satellite sites
- Ensure the intentions and requirements of the Albany's Health & Safety, Environmental Sustainability, Equality & Diversity and Safeguarding policies are applied
- Contribute to the Albany's sustainability strategy, ensuring the efficient use of resources and energy, limiting wastage, monitoring and reducing consumption across all areas of work
- Undertake any other work reasonably required by a manager

This job description is a guide to the nature of the work. It is not wholly comprehensive or restrictive and may be reviewed as required; other responsibilities may be added depending on experience and need.



Person specification (what we're looking for from you)

Essential criteria

Please demonstrate your experience with the essential criteria in your personal statement. We welcome applicants who can demonstrate experience of the following in a wide variety of ways, including with non-traditional work experience.

- Relevant experience in a diverse customer-focused environment
- Exceptional customer service and communication skills
- Well organised and systematic, able to manage your time and tasks effectively
- Experience with event ticketing software (e.g. Spektrix)
- Confident computer skills, particularly Outlook and Excel
- Ability to multi-task, prioritise and work well under pressure
- Excellent Maths and English skills with great attention to detail, following precise financial process
- Strong initiative and ability to solve problems independently
- Punctual and reliable
- A flexible approach, with a willingness to learn about all aspects of the Albany's work
- Commitment to Equality, Diversity and Inclusion

Desirable

- Working knowledge of Artifax or similar calendar/bookings software
- Experience in managing complex customer expectations
- Advanced customer service skills, including conflict management
- Cash handling experience

We're looking forward to hearing from you.